

From: "ULI Northwest" <northwest@uli.org>
 To: "Cindy Lucarelli" <clucarelli@cityofportorchard.us>
 Date: 8/8/2013 1:41:50 PM
 Subject: Explore Wine Country with Us on August 22, and More


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August 2013

Upcoming Events

[August 22 | Woodinville Wine Country Tour](#)
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[September 12 | Capital Markets Roundtable: Stepping Outside Our Bubble \(Members & Sponsors\)](#)
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Register Now!

Woodinville Wine Country Tour
 Thursday, August 22

REGISTER NOW

Join us for a fun and informative tour of Woodinville's burgeoning wine country.

Woodinville is a growing city on the urban edge of East King County. Its location, along with an economic development niche in wine tourism gives it a unique place in the region's economy. Recently, Woodinville has been in the news for some contentious land use issues that center on how it can grow its tourism economy within its urban areas without compromising the semi-rural character around its edges. This tour will be a fun way to experience what makes Woodinville unique by way of sampling some local food and wine and hearing from some of the local purveyors - with real estate and land use as underlying themes.



Novelty Hill - Januik Winery

This bus tour will depart on Thursday afternoon from downtown Seattle at 2:00 PM, returning in the evening.

Bus location:

Washington State Convention Center
 800 Convention Place
 Seattle, Washington

(bus will depart from the bus tunnel, accessed from the main floor of the convention center, behind the escalators)

Thursday, August 22

2:00 - 9:30 PM

Itinerary:

2:00 PM Travel by bus to Woodinville (bus departs from downtown Seattle)

Tour and cooking demo at [21 Acres](#)

6:00 PM Travel to Novelty Hill - Januik Winery

Wine tasting and dinner at [Novelty Hill Januik](#)

9:00 PM Travel by bus to Seattle

Registration fees:

\$85 ULI Member | \$115 Non-member

Fees include transportation to/from downtown Seattle, tours, wine tastings and dinner.

Online registration deadline: Tuesday, August 20

Register online at Northwest.uli.org or by phone at 800-321-5011.

For more information, please contact us at Northwest@uli.org or 206-224-4500.

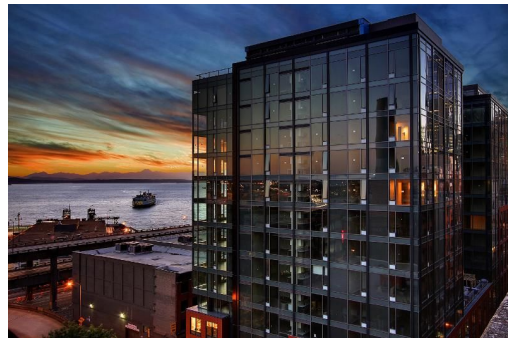
Register Now!

2013 Summer Social for ULI Members & Sponsors

Wednesday, August 14



Please join ULI Northwest for an enjoyable summer evening at [The Post at Pier 52](#) . This casual event will take place at one of Seattle's newest apartment developments on the edge of downtown and Pioneer Square. We'll provide the food and libation; you enjoy the relaxing atmosphere and informal networking with ULI members and sponsors.



The Post at Pier 52

Wednesday, August 14

4:00 - 6:00 PM

The Post at Pier 52
Sky Lounge
888 Western Avenue
Seattle, Washington

\$20 for ULI members

Complimentary for ULI Northwest sponsors (RSVP to northwest@uli.org).

Online registration deadline: Monday, August 12

Register online at www.northwest.uli.org or by phone at 1-800-321-5011.

For more information, please contact us at Northwest@uli.org or by phone at 206-224-4500.

Register Now!
History Hand-Crafted: The Revitalization of Pioneer Square
Thursday, September 5

REGISTER NOW

Join us for a unique tour of Seattle's historic Pioneer Square.

Established by settlers like Henry Yesler, David Swinson "Doc" Maynard, Arthur Denny, and Carson Boren in the 1850s, Pioneer Square remains rich in historic layers -- native cultures, architectural heritage, international commerce, a robust cultural scene, professional sports, and community social services.

Energized by new development in balance with historic preservation, the neighborhood continues to transform today, from its alleys and art galleries to high-tech businesses, artisanal foods, and a range of new housing and transit opportunities. This walking tour will explore the underpinnings of Pioneer Square's authentic grit, revealing the many layers that contribute to economically thriving -- and extremely unique -- urban hub.

ULI Northwest's Thriving Communities Task Force will present an interactive walking tour and happy hour reception where attendees can explore these topics in detail. Participants will learn about the area's diverse cultural signature, notable developments, public amenities and opportunities for continued growth.



Thursday, September 5
4:00 - 4:30 PM | Registration & Networking
4:30 - 5:30 PM | Tour of Pioneer Square
5:30 - 6:30 PM | Reception at Olson Kundig Architects Storefront

Daniels Real Estate and R.D. Merrill "Stadium Place" Project Office
100 King Street, Suite 100
Seattle, Washington

\$30 ULI Member | \$45 Non-member

Fee includes guided tour, beer/wine and appetizers. Please wear comfortable walking shoes.

Online registration deadline: Wednesday, September 4

Register online at Northwest.uli.org or by phone at 800-321-5011.

For more information, please contact us at Northwest@uli.org or 206-224-4500.

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Register Now!
Capital Markets Roundtable: Stepping Outside Our Bubble
(Members & Sponsors)
Thursday, September 12



How does the outside investing world view real estate? How does real estate stack up against bonds, stocks, and private equity from a risk and return standpoint? Join us to explore these questions and more at an interactive workshop designed for members of the Northwest real estate finance and development community.

We, as real estate professionals, can become consumed in comparative metrics within our own industry. Was building XYZ a "good buy" at a 13% IRR versus a 15% IRR? Is it more of a "core-plus" or "value added" profile? How much premium is required for higher risk properties?



We'll tackle these questions with investment professionals actively charged with allocating capital to real estate as well as other asset classes. The goal of this 90-minute workshop is to obtain a deeper understanding of where real estate fits into the broader investment universe so that real estate investors can better understand the context of our own work.

The workshop will be followed by a cocktail reception.

Thursday, September 12
4:30 - 6:00 PM | Workshop
6:00 - 7:00 PM | Reception

Two Union Square
51st Floor Conference Room
601 Union Street
Seattle, Washington

\$60 ULI members (this is a Member & Sponsor only event)

Fee includes a hosted bar and light appetizers.

Sponsors RSVP to Northwest@uli.org

Online registration deadline: Wednesday, September 11

Register online at Northwest.uli.org or by phone at 800-321-5011.

For more information, please contact us at Northwest@uli.org or 206-224-4500.

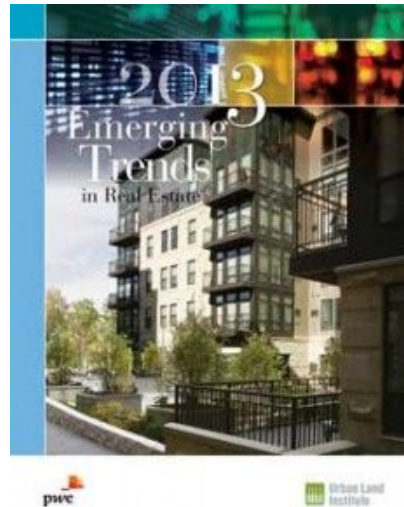
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Save the Date!
Emerging Trends 2014
Tuesday, November 19

ULI Northwest presents its premier real estate trends and forecast event of the year, featuring insights from leading experts both nationally and locally. The event will feature a presentation on the Emerging Trends in Real Estate 2014 report-a publication from PwC and ULI-as well as a session on the outlook for Seattle area real estate, including a panel of leading area real estate investors and experts.

Emerging Trends in Real Estate is a trends and forecast publication with a 34-year history, and is the most highly-regarded and widely-read forecast report in the real estate industry. Emerging Trends in Real Estate 2014, undertaken jointly by PwC and ULI, provides an outlook on U.S. investment and development trends, real estate finance and capital markets, property sectors, metropolitan areas, and other real estate issues. The report draws on formal and informal surveys of real estate executives, investors, developers, and market experts around the U.S., including survey responses from over 500 real estate executives and personal interviews with over 125 industry leaders.



Tuesday, November 19

7:00 - 7:30 AM | Registration & Networking

7:30 - 8:00 AM | Emerging Trends in Real Estate 2014 Report

8:00 - 9:00 AM | Outlook for the Seattle Area

The Westin Seattle
 Grand Ballroom
 1900 Fifth Avenue
 Seattle, Washington

Online registration coming soon!

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